



New Member Orientation:

Thank you for your interest in our one of kind program! Our goal is to develop our community's youth with the goal of no monetary barriers. Health, athleticism, character, good citizenship and scholastic achievement are all paramount to our collective success. Through our guidance and coaching we aim to produce more capable youth who have a better understanding of their unlimited potential!

Below is the nuts and bolts of our new member orientation process. Our program is constantly evolving as we solidify new opportunities but, for right now, the below is current and up to date. Please read over the material and let us know if you have any questions or need clarity. We're happy to help!

1. **TBY Athletics Overview:** We are a donation based 501C3 organization. We are not employees of Zuleta's Indoor Batting Cages and are not paid as such. We do collaborate on events and synergistic opportunities where both programs can offer our youth unique and valuable experiences. We are independent contractors, who are Crossfit certified trainers and coaches, and are donating portions of our time to enrich our local youth and expose them to the virtues of the Crossfit lifestyle and the unique deliverables of our youth development partners. We do not require a fee for our Crossfit classes but we do request member support to help cover our costs. This can be in a variety of ways.
 - a. Direct payment by the parent(s) or guardian(s) of monthly estimated fee. (Cash, check or online donation.)
 - b. Member-solicited sponsorship. (Similar to the missionary model of soliciting funding from a personal network.) This is the preferred method of sponsorship and TBYA will work with the potential member regarding program collateral and information so donors/sponsors can take part in the TBY Athletics community.
 - c. TBYA/member partnership to secure sponsors to offset the youth's tuition. This can be by a Crossfit TB member, a local business or an organization "adopting" a youth or youths.

Our services are (under) valued at \$75 per child per month. Our adult classes are priced at \$130 per month and there is a considerable amount more coaching and work invested in the individual

youths and the youth program as a whole. At near a 50% discount off the adult rates, this is a phenomenal value to our youth and our community!

2. **Admittance into the program** is based on the satisfaction of predetermined scholastic criteria (*minimum* of 2.0 GPA), volunteering in the community and a “first come, first serve” policy. Continuance and advancement in the program is determined by the above criteria, in addition to: estimated tuition coverage, regular attendance on a predetermined schedule and adherence to all rules and reasonable program requests by TBY Athletics staff.

3. **Potential member background/goals**
 - a. How did you hear of us?

 - b. What age is the youth?
 - c. What school do they attend?
 - i. Is transportation to the facility an issue?
 - ii. Transportation from facility to home?
 - d. What’s their background.
 - i. Do they play sports?
 1. Which ones and at what level? (JV, Varsity, travel, city, etc.)

 - ii. Are they sedentary?
 - e. Present or past injuries?

 - f. Physical, emotional, or mental limitations?

 - g. What are the parent’s goals? The youth’s?

 - h. What are their grades like? Can you provide their last grade card to verify at least 2.0 GPA?
 - i. Interested in tutoring if it becomes available?
 - i. Do they volunteer in the community presently? Any aversions to community investment at particular organizations?

